



# ANNUAL REPORT

April 1, 2023 / March 31, 2024

Canada 



Community Futures Development Corporation  
Société d'aide au développement des collectivités

# ABOUT NADF

NADF is the first choice for Indigenous business.

We are a not-for-profit Indigenous Financial Institution serving entrepreneurs, businesses and communities in Northern Ontario. We offer a variety of services to support Indigenous business and economic development, including financing, business support, community planning, workshops and bookkeeping training.

## OUR VISION

Indigenous Prosperity

## OUR MISSION

To advance the well being of Indigenous People in Northern Ontario through business and economic development.



Incorporated Oct 22, 1987



Grand Opening Nov 19, 1987

**20**

**TOTAL EMPLOYEES**

14 INDIGENOUS  
6 NON-INDIGENOUS

**10**

**EMPLOYEES**

**10+ YEARS OF SERVICE**

**8**

**EMPLOYEES**

**5+ YEARS OF SERVICE**

**213**

**TOTAL YEARS OF  
COMBINED SERVICE**

**\$1.9M**

**TOTAL SALARIES  
& BENEFITS**

# OUR HISTORY



**Incorporated**  
**October 22, 1987**



**Total Investments Since Inception**  
**\$65,063,422**



**Number of Loans Outstanding**  
**181**

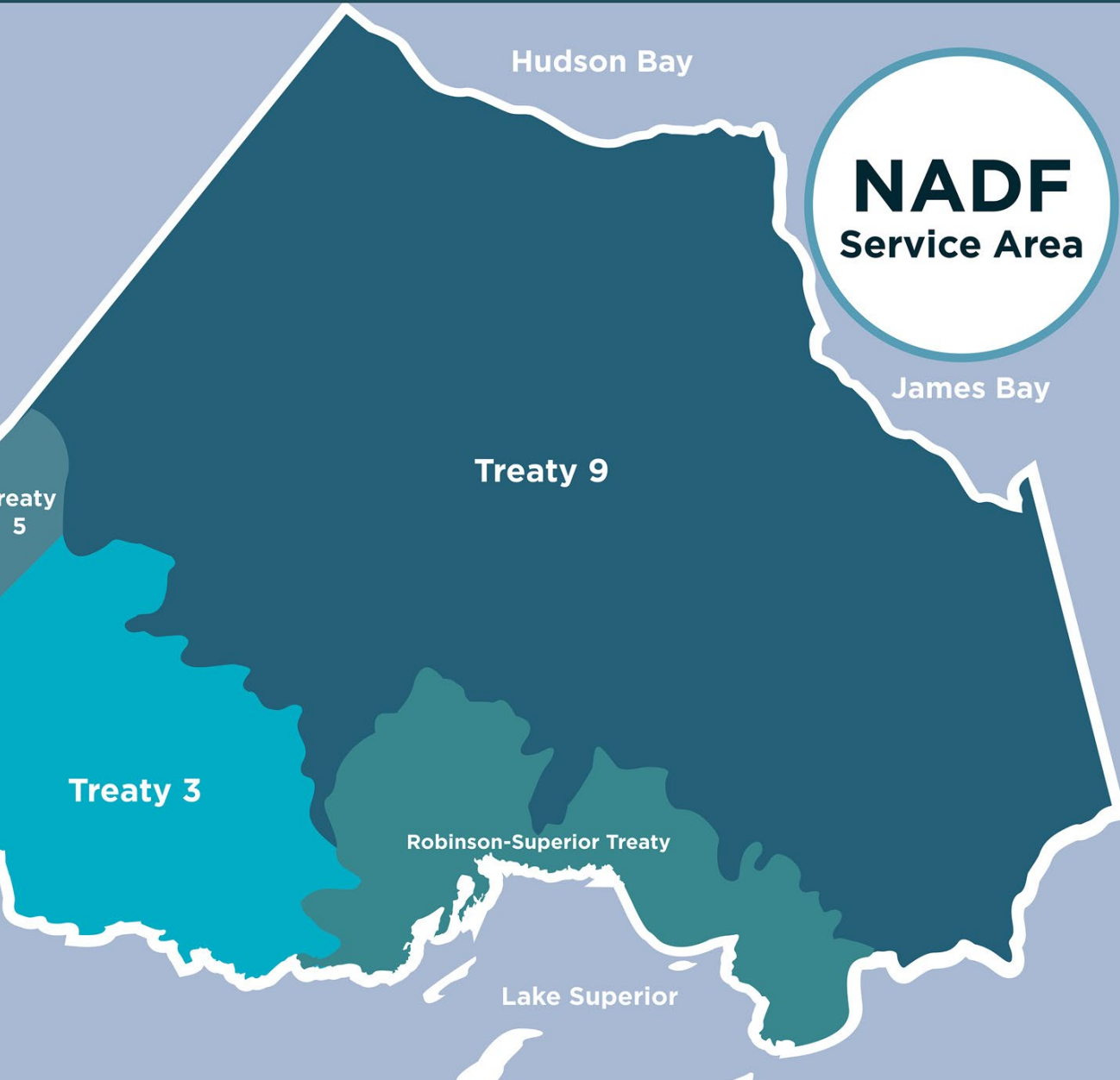


**Value of Loans Outstanding**  
**\$10,061,438**



**Total Business Supported Since Inception**  
**1085**

# Supporting Indigenous Prosperity



## OUR SERVICE AREA

We are the first choice for First Nation communities, Indigenous entrepreneurs, and majority-owned Aboriginal businesses located on or off-reserve in the territories of the Treaty 9, Treaty 5 (Ontario Portion), Treaty 3, and Robinson-Superior 1850.



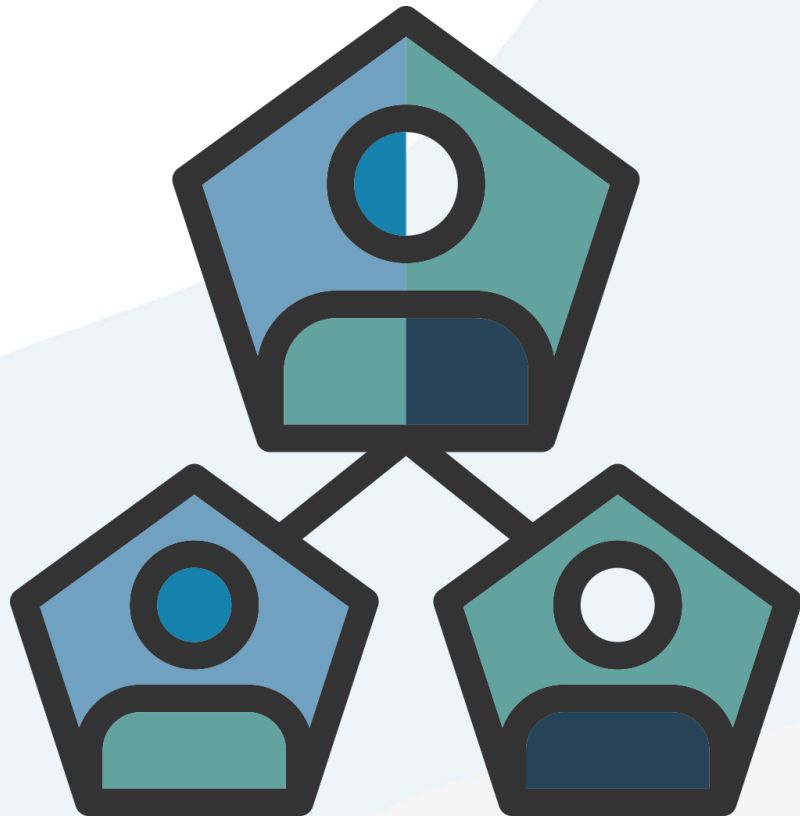
**Nishnawbe Aski Nation**  
Treaty 9 and Ontario portion of Treaty 5



**Treaty 3**



**North Shore Robinson Superior 1850**



# OUR CLIENTS

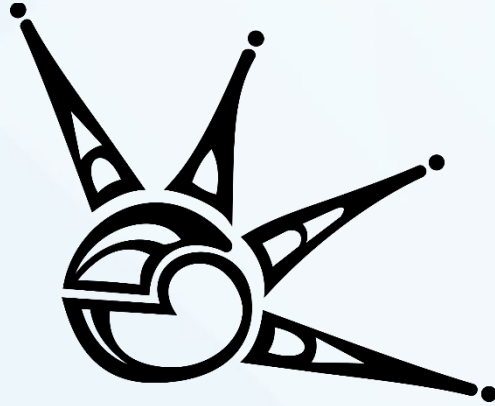
**Indigenous Entrepreneurs (18 years and older)**

**Status (on or off-reserve)**

**Indigenous Organizations**

**First Nation Community Based Projects**

**Majority Indigenous-Owned Businesses**



# SERVICES & PROGRAMS

**At NADF, our Business Support team holds a wealth of knowledge and solutions to help Indigenous entrepreneurs develop strategic, action-driven plans – no matter what growth phase they're in.**

● **Practical Business Advice & Guidance**

● **Free One-on-One Consultations**

● **Business Skills Workshops & Webinars**

● **Bookkeeping Training**

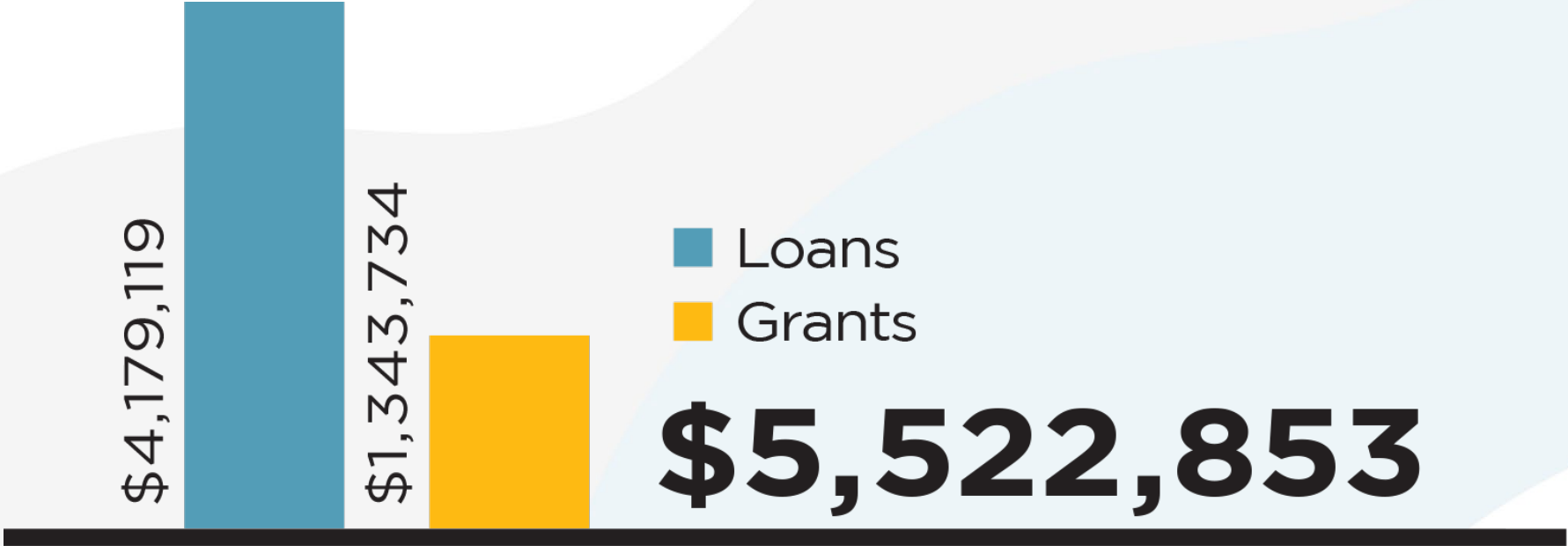
● **Business Plan Support**

● **Financial Literacy Workshops**

● **Comprehensive Community Planning**

● **Tailored & Flexible Financing Solutions**

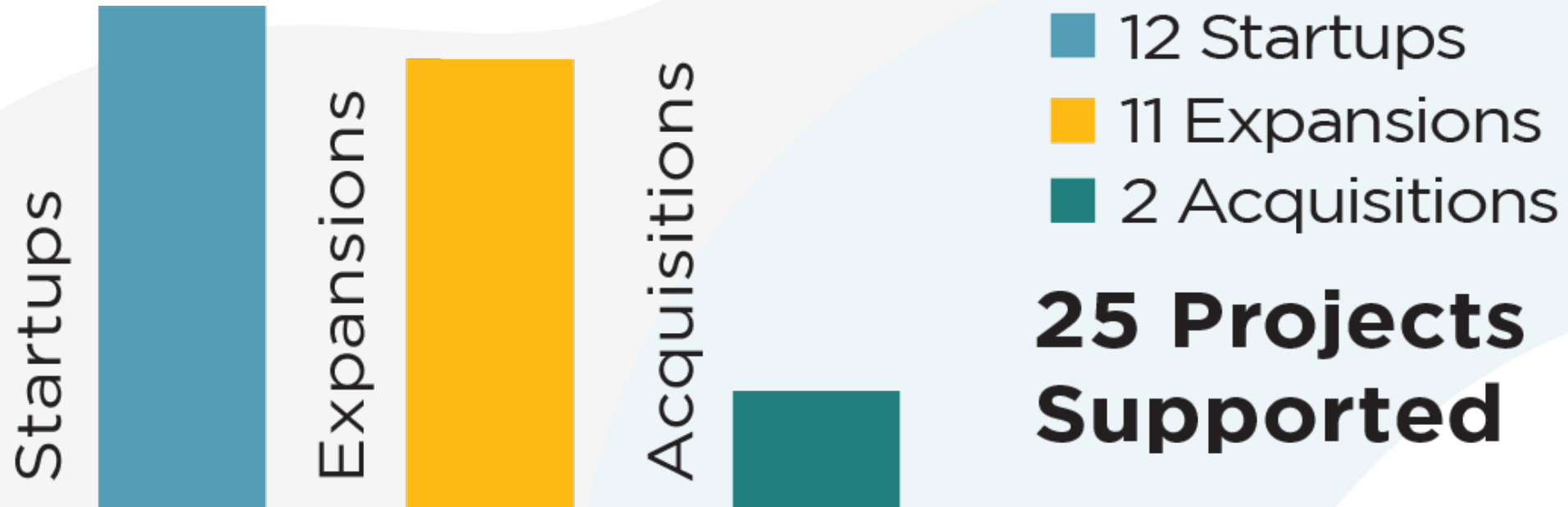
# TOTAL INVESTED IN NORTHERN ONTARIO



Average Loan Size

**\$154,782**

# TOTAL PROJECTS SUPPORTED

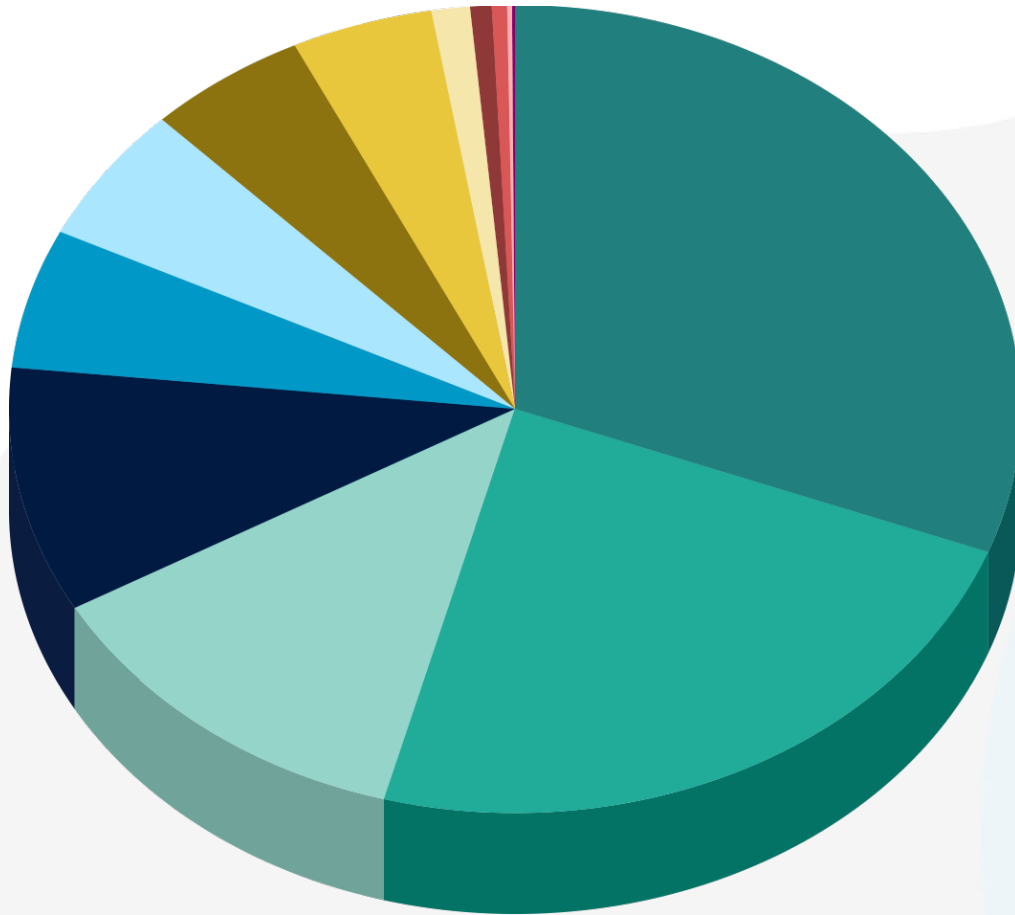


**25 Projects Supported**



# DISBURSEMENTS BY SECTOR

## Loan Disbursements by Sector



■ Retail.....	\$1,286,781
■ Accommodation & Food Services.....	\$979,020
■ Manufacturing.....	\$528,179
■ Information & Cultural Industries.....	\$411,601
■ Rental & Leasing.....	\$233,542
■ Other Services.....	\$229,481
■ Construction.....	\$214,037
■ Education.....	\$189,070
■ Administration & Support.....	\$51,490
■ Arts.....	\$28,680
■ Professional.....	\$20,338
■ Healthcare.....	\$6,425
■ Mining.....	\$475

**\$4,179,119**

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# CLIENT FINANCING



Client Equity Contributions

**\$1,751,616**



Additional Client Financing Leveraged

**\$4,098,058**



Jobs Created

**249**



Jobs Maintained

**286**

# WEBINARS & WORKSHOPS



TOTAL  
INQUIRIES .....

**356**



TOTAL  
WEBINARS .....

**4**



TOTAL  
WORKSHOPS .....

**24**



WEBINAR  
ATTENDEES .....

**42**



WORKSHOP  
PARTICIPANTS .....

**239**

# Chief Executive Officer

- **Brian Davey**  
Moose Cree First Nation

## Board of Directors 2023-2024

- **Ron Marano, Chair**  
North Caribou First Nation
- **Adam Fiddler**  
Sandy Lake First Nation
- **Joe Gaboury**  
Matachewan First Nation
- **Brandy DeBastos, Vice Chair**  
Mattagami First Nation
- **Edmond Collins Jr.**  
Fort William First Nation
- **Jordan Sturgeon**  
Bearskin Lake First Nation
- **Robert Starr, Secretary / Treasurer**  
Pic River First Nation
- **James Ward**  
Fort William First Nation
- **Virginia Sutherland**  
Fort Albany First Nation

## Members

- **Albalina Metatawabin**  
Fort Albany First Nation
- **Kathryn Brady**  
Marten Falls First Nation
- **Rita Wassaykeesic**  
Poplar Hill First Nation
- **Arlene Meekis**  
Wawakapewin First Nation
- **Keegan Leahy**  
Naotkamegwaning First Nation
- **Scott Mousseau**  
Fort William First Nation
- **Jason Rasevych**  
Ginoogaming First Nation
- **Michelle Sanderson**  
Lac Seul First Nation



# COMMUNITY TOOLKITS AVAILABLE FOR DOWNLOAD [WWW.NADF.ORG/ERESOURCES](http://WWW.NADF.ORG/ERESOURCES)



**IMPLEMENTATION TOOLKIT AWARDED  
PLANON VISION AWARD (SEPT 2023)**



**CCP  
TRAINING SESSIONS..... 1**



**FIRST NATIONS  
1:1 CCP SUPPORT..... 2**



**CCP  
TRAINING ATTENDEES..... 15**



**CCP'S  
COMPLETED..... 2**

# SOCIAL MEDIA STATS



3.5K

Followers



654

Followers



544

Followers



**THANK YOU  
FOR ATTENDING**